3 Ways RPA Transforms The Order-To-Cash Function

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NCOAUG
NORTH CENTRAL ORACLE APPS USER GROUP
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AGENDA

- What is RPA?
- How RPA differs from other automation tools
- How RPA can benefit Order-to-Cash Processes
- RPA Process Selection & Where to start
- Q & A

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ABOUT EALLIANCE

- Headquarters Chicago, IL
- Locations in US and India
- Founded in 2002
- Market Leading RPA & CDA Implementation Partner
- UiPath Certified Partner & Reseller

ROBOTIC PROCESS AUTOMATION

What is Robotic Process Automation (RPA)?

WHAT IS RPA?

Robotic Process Automation (RPA) is a technology used for automating business processes.

RPA, aka software robot, free up employees from doing low-value/repetitive/boring tasks. For example, they can:

- reconcile a bank statement
- create a journal entry
- manipulate the data in Excel
- download purchase orders from customer portals and create sales orders
- send and receive emails, and much more

This software robot has artificial intelligence (AI) and machine learning (ML) capabilities, along with powerful computer vision going well beyond OCR.

The average company today has 900+ business processes. 85% of those can be automated.

-McKinsey & Company, 2015

What is RPA?

[Robotic Process Automation]

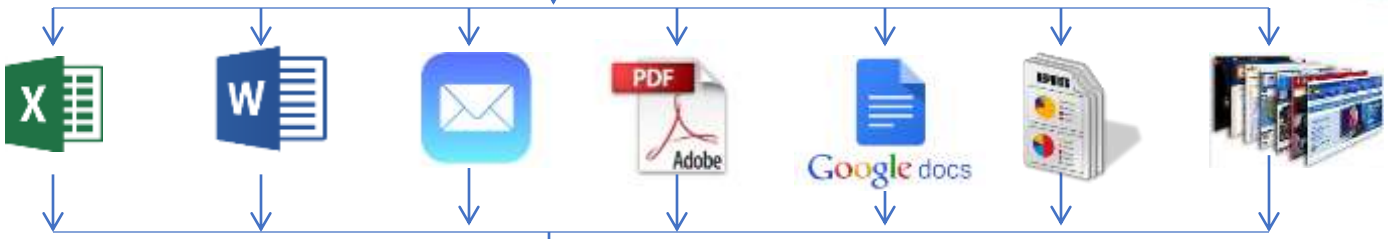
Computer software that can automate repetitive, rules-based tasks performed by humans on their computer utilizing the user interface to manipulate data and applications just as a human would.

- Open email and attachments
- Log into web/enterprise applications
- Move files and folders
- Copy and paste
- Fill in forms
- Read and write to databases

- Scrape data from the web
- Connect to system API
- Make calculations
- Extract structured data from documents
- Collect social media statistics
- Follow “if/when” decisions/rules

Open, edit, delete, create and copy files

Enter transactions, run reports, send and receive email, & screen scrape



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WiX.com

zendesk support

Microsoft Dynamics

NETSUITE

sage Financials

ORACLE E-BUSINESS SUITE

SAP

infor

Business Process Automation - Can interact with systems & files, enter transactions, run reports

ROBOTIC PROCESS AUTOMATION

How RPA differs from other automation tools

HOW RPA DIFFERS FROM OTHER AUTOMATION TOOLS

In contrast to other traditional IT solutions, RPA allows organizations to automate at a fraction of the cost and time previously encountered.

RPA is also non-intrusive in nature and leverages the existing infrastructure without causing disruption to underlying systems, which would be difficult and costly to replace.

With RPA, cost efficiency and compliance are no longer an operating cost but a byproduct of the automation.

ORDER-TO-CASH CASE STUDIES

USE CASE ONE
SALES ORDER ENTRY

A global market leading automotive manufacturing and distribution firm based in the Chicagoland area with locations all around the globe would manually log into a customer portal, download PDF files and extract sales order information and perform data entry into their ERP system.

This process was time consuming, subject to data entry errors, time sensitive and cost them 16 hours per month.

Watch the RPA software robot as it now performs this important task quickly and error free…

Use Case One

Q & A

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